



Address – April – 2010.

Dear Sir/ Madam,

We thank you for having chosen “WT CORP-AUTO-PAT” to manage the various facets of your mutual fund and related businesses. We hope that the various Utility and Reports generated by “WT CORP-AUTO-PAT” have eased operational burden and enabled getting more business.

We at Fin-Soft Solutions have several times in the past upgraded “WT CORP-AUTO-PAT” based on quality client feedback. As part of our continuous endeavor and our whole-hearted commitment, we are proud to announce some New Developments.

As we all have observed (in financial year 2009-2010).

1. Market has started to pick up from mid of the April-2009.
2. Stable Central Government formed in New Delhi & again market has started to rise.
3. Experts were setting up new Targets/Benchmarks for the Market.
4. The reverse effect for Advisors started or activated by SEBI Ruling for No Entry Load in Mutual Funds.
5. AMC has cut down commission following to the No Entry Load Method.
6. Non conducive environment for Advisors, who have done lot of work to, Introduce Mutual Fund Concept in Indian Market by putting their Time & Money
7. Almost every day new doubtful –(negative for advisors income)announcements Which creates confusion in the mind of Advisors & as well as Investors.
8. Option was opened to Charge a “Advisory Fees” to the clients. & still it is not implemented /started by advisors. in fact Not accepted by the investors frankly REJECTED

I want to share my thoughts,

In Year -2000 we had started to develop our *”WT-Wealth Tracker an ERP solution for Financial Distributors”, We had to work hard to developed this product as we were the first “Software Developers” For Mutual Funds Advisors. From where we will get the fund or how Advisors will respond us? But we have invested our own Funds, Time, and Domain after it. There was no guarantor available to assure us for Returning our Capital involved in the project except our self confidence. Still we are investing as a capitol in Fin-Soft Solutions to developed New Versions & Products To upgrade services.

Personally my self has started to visit Brokers/Distributors/ Advisors, who are dealing for Mutual Funds. We have to introduce this software/Concept as a tool for client servicing & Business management. We assured for key issue for after sales servicing & our continuity & our availability in the market. We are charging Fees to you (Our Clients) & we are not hesitating to collect the Fees from our clients. Because we have belief in us , “as a courageous persons”. The same way you should start to charge “Advisory Fees” to your clients. Defiantly you will face problem to convince them for a “New Concept”. For this Fin-Soft is coming with the solutions for Advisory Fee & lot more features.

As a Fin-Soft policy we are always providing a genuine solutions with the correct Domain without putting you in a confusing mode or any “seasonal reports” or fancy tool to make it boom rang from your clients or regulator resulting in a loss of Business & Reputation.

Kindly refer on 2nd Page Annexure-1 for Newly Added Features Reports and send us your Feed Back regarding the New Features.

Wish You All the Best for new Financial Year 2010-11.

Advisor’s ONLY

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* “Wealth –Track an ERP Solution for Financial Distributors” is Entirely Developed By

M/s. Fin-Soft Solutions – Ahmedabad , whose Owner is Ashesh N Shah.

We came to know that some of the elements want to miss guide Advisors by using the similar name.

We kindly request you to send information if you have received to help us as a well wisher.