



WMS WITH FINANCIAL PLANNING

Date: October 5, 2009

Market regulator M/s. SEBI has removed the Upfront Load for Mutual Funds transactions and other Industries are going to follow by removing Brokerage from source (i.e. Insurance / Postal / Small Savings). Now for advisors, the major source of income will be "Advisory Charges" only, to be collected from the clients.

Advantages: - Already you are charging Advisory fees to you clients as Financial Planner. Till date, you were facing the problem by "No Fee Based" distributors who were already highly paid by the source (i.e. AMC, Insurance companies, etc.). This is the great opportunity for "Fee Based Advisors" as you are already currently working as Financial Planners.

FIN-SOFT is always committed to Financial Industry indirectly by serving Financial Advisors. Once again Fin-Soft is glad to introduce following Financial Instruments:

- ❖ **WT-WMS (Wealth Track - Wealth Management System)**
- ❖ **Financial Planner (Client Profiling)***

Above instruments helps in establishing user base spanning CAs, CFPs, Reputed Distributor Houses etc. because it covers almost all the value addition report. You can "Charge" fees for advisory module such as WT-WMS & Financial Planner.

- ❖ **WEALTH TRACK - WEALTH MANAGEMENT SYSTEM (WT-WMS)** is a "Comprehensive Web-based Solution" for Client's Entire Wealth Management. You can manage your client's entire portfolio by providing Prime Reports (Cash Flow Summary to Reconciliation with Bank Account, Periodic Growth Report to show Portfolio Growth in specific period). WT-WMS covers both conventional instruments as well as non conventional instruments.

Conventional Instruments Include MFs, Equity / Share Market, Debt Instruments / Bond products (Tax Saving Schemes), FDs & Financial Planning (Client's Profiling)*.

Non Conventional Instruments Include Jewelry, Art, Real Estate etc.

- You can define any Instrument under any Nature or any Asset Class.
- You can Create "Real Estate" - "Gold" - "Art" - "Jewelry" - "HDFC -PMS".
- Create report for Asset allocation & Portfolio Summary for the Clients & clubbed in consolidated report
- ❖ **FINANCIAL PLANNER** is a tool for individual need analysis to advice strategic asset allocation by ensures diversification of portfolio minimizes the downside & maximizes the returns. It includes various reports which are listed below.
 - Client Profile Report,
 - Financial Health Check Report,
 - Risk Assessment Process Detail Report,
 - Asset Allocation Details Of Current & Suggested Portfolio.

You just have to choose correct place like FIN-SOFT SOLUTION from where you can get the solid, resilient, fast, scalable and efficient transaction and database management platform.

(*optional)

For any further queries kindly contact us:

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